



ARCHITECTURAL ACCOUNT EXECUTIVES

Serving the needs of architects from vision to execution.

SERVICES

PROTECT YOUR PROJECTS, BUDGET AND REPUTATION.

Sherwin-Williams Architectural Account Executives are highly trained coatings specification advisers. We follow Construction Specification Institute (CSI) standards and have the expertise to help you in all facets of coatings specification for the built environment.

Our architectural services include:

- Partnering during initial project meetings and on job sites.
- Recommending coatings solutions and customizing specifications to meet your clients' needs.
- Analyzing coatings specs for consistency and accuracy across locations.
- Updating your specs to reflect new products, current VOC regulations and LEED requirements.
- Providing MPI (Master Paint Institute) spec crossovers.
- Reviewing Sherwin-Williams and other brands' paint submittals and substitutions to ensure quality results.
- Providing samples of products and colors, and updating your color files and libraries.
- Conducting CEU accredited courses.

SOLUTIONS

COMPREHENSIVE SINGLE-SOURCE SOLUTIONS.

No matter where your project is located, our manufacturing and distribution platform ensures consistency of color, product performance and on-time delivery. Local service and support professionals work with contractors on site, ensuring final results match your vision. **Our solutions include:**

- Architectural coatings for high-traffic and high-performance environments
- Commercial faux and specialty finishes
- Seamless, fully integrated wall and resinous floor systems
- Roof coatings
- Anti-graffiti coatings
- Concrete stains, sealers, epoxy systems and polishing
- High-performance floor coatings and thin-set epoxy terrazzo
- Caulks and sealants
- Commercial wallcovering
- The most comprehensive selection of coatings that meet the most stringent regulatory requirements for VOCs

For assistance with specs:

- swgreenspecs.com
- swspecs.com

Find our enhanced product specs at:

- ARCOM Spec Agent
- ARCAT Spec Wizard
- BSD SpecLink-e
- swgreenspecs.com

For color samples, online color tools and inspiration:

- swcolor.com
- swcolorsamples.com

For product info, product data sheets, MSDS & more:

- sherwin-williams.com
- generalpolymers.com
- uniflexroof.com
- hcconcrete.com

THE SHERWIN-WILLIAMS ADVANTAGE.

Leading architects, property owners, designers and contractors around the world rely on Sherwin-Williams. When you work with us, **you can offer your clients:**

- Coatings technologies developed in the industry's first ISO 9001-registered laboratories.
- Raw-material suppliers that meet our stringent supplier-certification requirements.
- Products manufactured only in ISO 9002 manufacturing facilities.
- The most respected coatings distribution platform and supply chain in the world.
- Our EcoVision™ promise: a partner committed to reducing environmental impact.

BROAD INDUSTRY EXPERTISE.

Sherwin-Williams has leading-edge products and targeted expertise in hospitality, healthcare, commercial, education, multi-family housing, new residential construction and industrial environments.



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